



Background

• Academica Group – 1997-present
• Research and Consulting for PSE & Gov.
• Worked with 75% of public PSE and all levels of Gov in Canada

• Devant – a subsidiary of Academica Group
• launched in April 2019
• Dedicated to Internationalization
• Research, Training and Strategic Consulting for PSE and Communities
• Help International Students get Jobs!

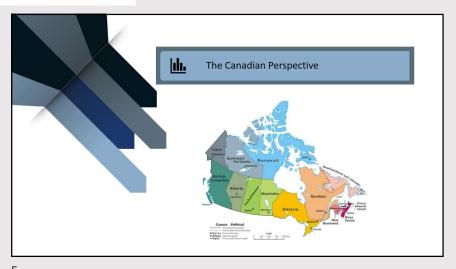
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Who are our International Students

•ESL Schools

•K-12

•Post Secondary

• PCC

• Colleges

• Universities

• 572,415 international students in Canada at all levels of study in 2018
 • 154% increase in international students in Canada 2010-2018
 • 60% of international students plan to apply for permanent residence in Canada
 • Canada's international student enrolment target was to reach 450,000 students by 2022

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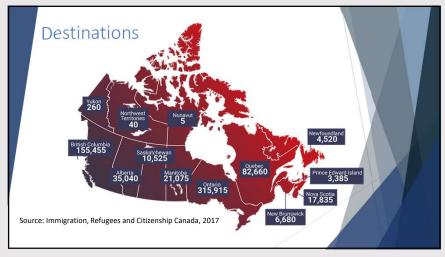
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Source Countries ALL OTHER COUNTRIES 138,890 10,885 172,625 11,290 13,835 PEOPLE'S REPUBLIC OF CHINA 142,985 UNITED STATES 14,620 20,330 22,745 Source: Immigration, Refugees and Citizenship Canada, 2018 REPUBLIC OF KOREA 24,195

• +53% Bangladesh Fastest-• +48% Iran growing • +46% Vietnam countries of • +41% Colombia origin 2017-• +40% India • +29% Philippines 2018 • +29% Kenya

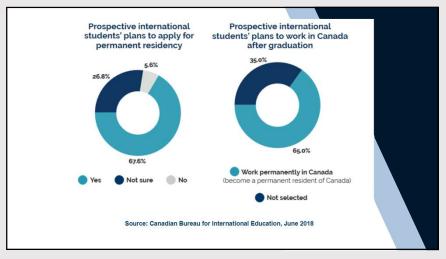


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It would be nice to know...

• % of International Students that go from Study Visa to PGWP to PR to Citizenship

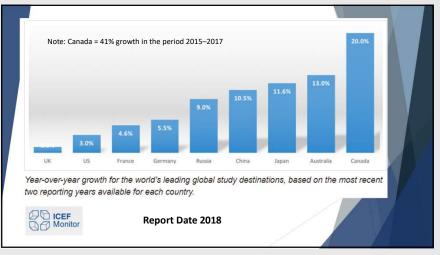
• Difficult to track

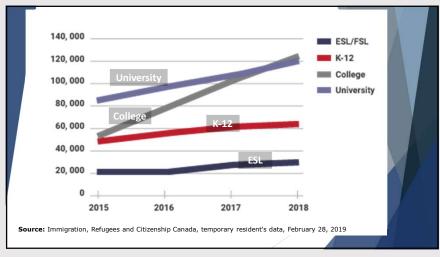
• Anecdotally

• 1:10 Study Visa to PGWP

• 1:2 PGWP to PR

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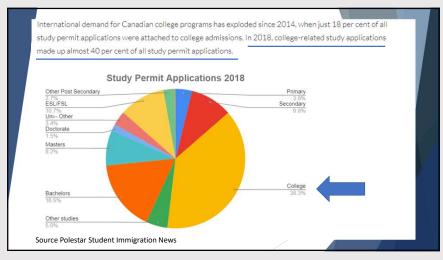


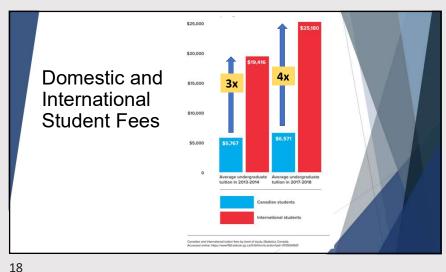


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Economic impact of international education in Canada – 2017 update

Global Affairs Canada - Roslyn Kunin & Associates, Inc. - December 2017

• A study conducted for Global Affairs Canada (GAC) found that "international students in Canada spent around \$15.5 billion on tuition, accommodation and discretionary spending."

• The same study estimated that this contribution to the economy "translates to 168,860 jobs... supported in the Canadian economy."

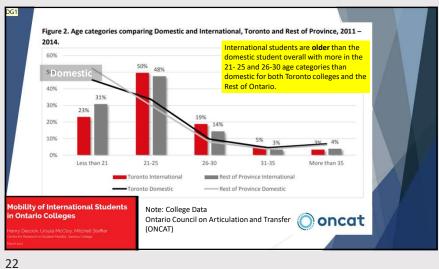
## **Turning Point**

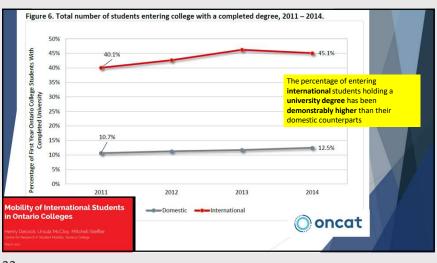
• Since November 2016, Canada has awarded extra points to international graduates of Canadian colleges and universities who apply for permanent residency through its points-based skilled immigration system

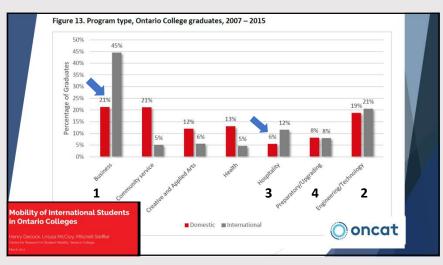
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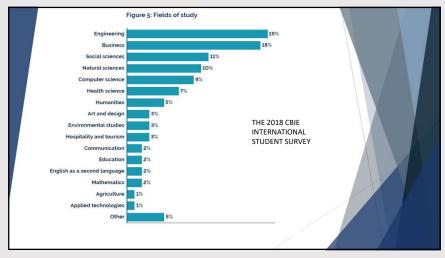




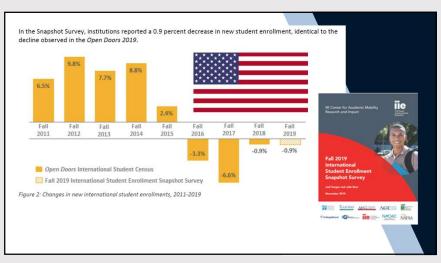
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**DG1** Denis Gravelle, 2019-11-28









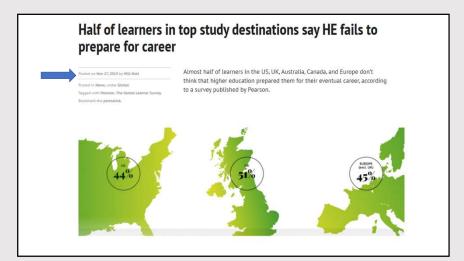
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83% of Canadians believe the future of The Global education and schools will increasingly become more self-service. Learner 91% of Canadian learners say people need to keep learning or re-training throughout their career to stay up-to-date. Survey 73% of Canadians like to reinvent themselves by learning new skills, and 56% intend to "retire" the traditional concept of retirement by pursuing a second career or part-time job, staring a business or taking classes. earson Pearson conducted a survey that captures the opinion of 11,000 learners in 19 countries, including Canada, on subjects such as quality of their nation's education system, careers, and the future of work and technology

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Are Emily and Greg More Employable than Lakisha and Jamal? A Field Experiment on Labor Market Discrimination

Marianne Bertrand, Sendhil Mullainathan

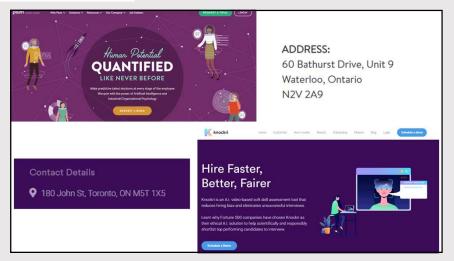
NBER Working Paper No. 9873
Issued in July 2003

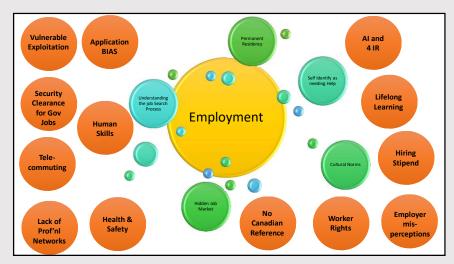
NBER Program(s):Labor Studies Program

We perform a field experiment to measure racial discrimination in the labor market. We respond with fictious resumes to help-wanted ads in Boston and Chicago newspapers. To manipulate perception of race, each resume is assigned either a very African American sounding name or a very White sounding name. The results show significant discrimination against African-American names: White names receive 50 percent more callbacks for interviews. We also find that race affects the benefits of a better resume. For White names, a higher quality resume elicits 30 percent more callbacks whereas for African Americans, it elicits a far smaller increase. Applicants living in better neighborhoods receive more callbacks but, interestingly, this effect does not differ by race. The amount of discrimination is uniform across coupations and industries. Federal contractors and employers who list Equal Opportunity Employer' in their ad discrimination are amount as other employers. We find little evidence that our results are driven by employers inferring something other than race, such as social class, from the names. These results suggest that racial discrimination is still a prominent feature of the labor market.

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Finding Work in the Hidden Job Market

Ryerson Career Development and Employment Centre

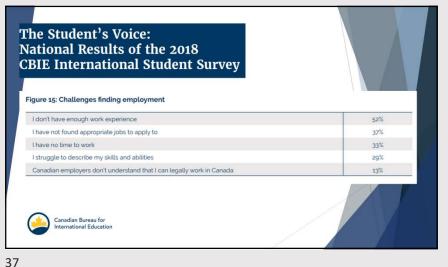
THE HIDDEN JOB MARKET

80% of all positions are filled without employers advertising. These positions are filled by--or created for--candidates who come to an employer's attention through employee recommendations, referrals from trusted associates, recruiters, or direct contact with the candidate.

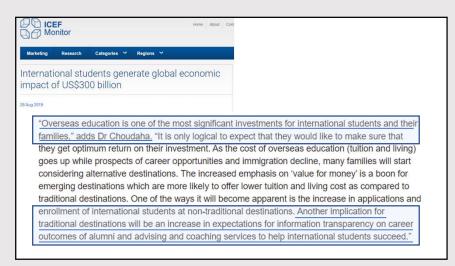
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Int J Educ Vocat Guidance (2011) 11:221-237 DOI 10.1007/s10775-011-9212-5 Career development influences of international students who pursue permanent immigration to Canada Nancy Arthur · Sarah Flynn Received: 25 January 2011/Accepted: 13 October 2011/Published online: 2 November 2011 D Springer Science-Business Media B.V. 2011 International Students' Views of Transition to Employment and Immigration



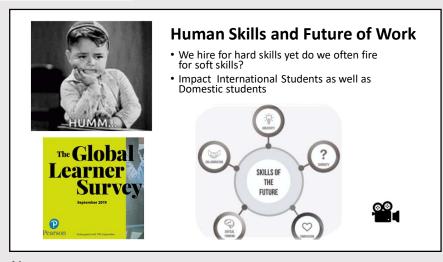


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